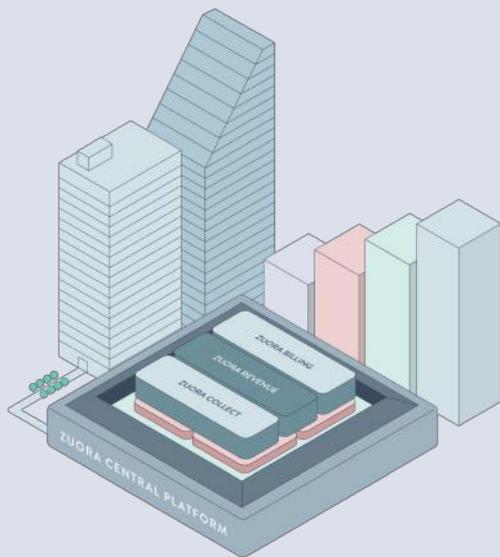


Zuora Revenue

Powered by the Zuora Central Platform



Recognize revenue in real-time to close the books as early as Day 0

Modern finance leaders are looking for new ways to strategically advise their business and ultimately scale revenue growth. But as they adopt increasingly complex pricing models incorporating a mix of subscriptions, one-time, and usage-based offers, their financial close process has become more resource-intensive, prone to human error and can span to weeks. With Zuora Revenue, businesses can not only automatically recognize, reconcile, and analyze revenue in real-time, but they can accurately close the books as early as Day 0, while easily forecasting their revenue targets.

riverbed

"Zuora Revenue has streamlined and standardized our revenue recognition process to the point where we can now close our books accurately and reduce SSP analysis time by more than 90%!"

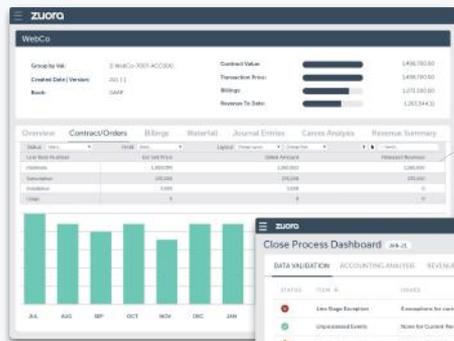
Mark Million, Director of Revenue Accounting

SIEMENS Healthineers

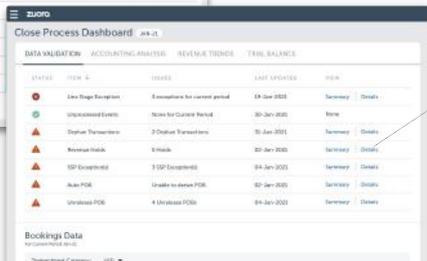
"Zuora Revenue has reduced the number of manual process steps by more than 60% and shortened the processing time by about 75%."

Florian Rachny,
Head of Digital Business Processes





Automatically recognize any combination of your subscriptions, products, and services



Get notified in real-time about revenue tie-outs and data exceptions



Forecast revenue targets with real-time analytics such as revenue recognized by product line

Put your daily revenue recognition on autopilot

Real-Time Revenue Recognition

Set rev rec rules to automatically recognize complex pricing models (bundles, tiers, usage) and account for contract changes in pricing, quantity, or terms

SSP Analyzer

Use historical transaction data in Zuora to define the standalone selling prices in your revenue contracts and see their trends over time

Future-Proof Compliance

Tackle current and future compliance requirements by automatically applying the 5-step ASC 606 and IFRS 15 5-step process to all transactions

Close the books as early as Day 0

Close Process Dashboard

Validate revenue data in real-time and easily navigate to your contracts with data exceptions using the Close Process Dashboard

Accounting Analysis

Proactively resolve variances in revenue recognized compared to revenue reported with accounting analysis

Trends Analysis

Identify the causes of period over period revenue changes since your last closing period with trend analysis

Get real revenue visibility in real-time

Built-In Revenue Reporting

Leverage a drag and drop custom report builder along with a pre-built library of reports including financial and disclosure statements

Revenue Analytics

Accurately forecast revenue targets with a live view of revenue recognized by product line, by geography, and your bookings to revenue conversion rate

Contract Grouping

Performance Obligations

Standalone Selling Price

Delivery Based Revenue Recognition

Contract Modification Management

Close Process Dashboard

Revenue Analytics

Cost Management

Variable Consideration